

## Senior Manager for Industry Engagement, The Ohio State University

The Ohio State University (OSU) is seeking a mature, experienced professional to play a leadership role in the [Sustainable and Resilient Economy](#) (SRE) Program—a broad, interdisciplinary initiative that is building research capacity, recruiting new talent, and unifying key capabilities across the university. SRE is part of the Discovery Themes, a bold investment by OSU to introduce a transformative academic and business model that pursues new forms of collaboration, external engagement, and enhanced strategic partnerships with corporations, foundations, and government agencies. The *research mission* of SRE is to provide a holistic approach to develop, assess, and deploy technology and policy innovations that improve the sustainability and resilience of our enterprises, communities and society.

Candidates must have a substantial track record of effective engagement, business development, and technical program management in the general field of sustainability and resilience. The primary responsibility of this position is coordination of the planning, formulation, and capture of significant, university-wide grants and contracts, typically with large budgets and sizable faculty and staff involvement. Job duties include building recognition for SRE's capabilities; engaging with external sponsors and collaborating partners; communicating effectively with OSU stakeholders and team members; fiscal strategy and planning; business operations management; and tracking progress toward SRE goals.

Applicants should hold a Master's Degree or higher in a science or technology-related field, or equivalent, and have subject matter knowledge in the field of sustainability and/or resilience, with at least ten years of increasingly responsible experience in project/program management, and at least five years of managing complex programs in a technical environment. Additional highly desirable qualifications include experience in academic research administration, technology commercialization and/or cross-industry collaboration; experience in developing alliances between academic, public, and private sector partners; and demonstrated ability to collaborate effectively with senior-level managers and researchers in a fast-paced, complex, and diverse environment.

Please submit resume and cover letter to Melissa Amos, Program Coordinator at [amos.126@osu.edu](mailto:amos.126@osu.edu).